

Economic Strategy Project
Building Design & Construction Cluster



February 13, 2019

9:30 – 10:30 AM

RRM Design Group, 3765 South Higuera St., Suite 102, SLO

AGENDA

Lenny Grant, RRM Design Group, Chair
Brad Brechwald, Wallace Group, Vice-Chair

1) Welcome and Introductions (9:30 am)

Brad Brechwald, *Vice-Chair, BD&C Cluster*

2) Presentation1: Local Market Data & Trends (9:35 am)

Steve McCarty, *Owner McCarty Davis Real Estate*

A presentation regarding our local trend lines over the years from Northern SB County to Paso Robles.

<https://www.mccartydavis.com/economic-outlook/>

3) Presentation2: Vivian Hanover & Derek Senn – Comparison of Markets (9:45)

Vivian Hannover, *Commercial Real Estate Broker, Vivian Hanover Ventures*

Derek Senn, *Broker/Agent, Anderson Commercial Real Estate*

A presentation comparing SLO County commercial and industrial space vacancy rates, demand/availability to markets to our north and south.

4) Group Discussion (10:05 am)

Open Q&A

Business trends: What types of businesses are inherent in those spaces?

New markets or industries: What type of businesses is our County uniquely suited to draw?

5) Next Meeting – March 13, 2019

6) Adjournment – (10:30 am)